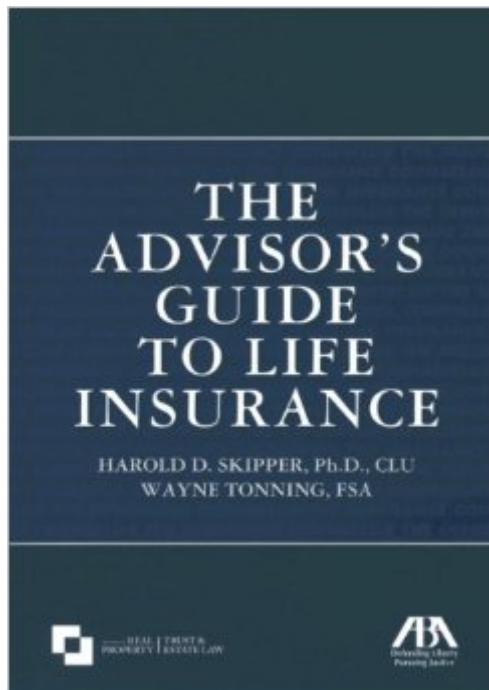


The book was found

The Advisor's Guide To Life Insurance



Synopsis

Have you ever felt overwhelmed by the complexities of life insurance or when advising a client about a purchase? This clearly written guide provides information essential to the exercise of due care for the purchase and retention of life insurance policies. Major life insurance terms are clearly explained, and information is organized starting with the insurance purchase and assessing a company's financial strength. It also features a common-sense explanation of fundamentals and how to determine the appropriate policy.

Book Information

Paperback: 560 pages

Publisher: American Bar Association (February 26, 2013)

Language: English

ISBN-10: 1616321075

ISBN-13: 978-1616321079

Product Dimensions: 7 x 1.2 x 10 inches

Shipping Weight: 2.2 pounds (View shipping rates and policies)

Average Customer Review: Be the first to review this item

Best Sellers Rank: #983,701 in Books (See Top 100 in Books) #47 in Books > Law > Business > Insurance Law #117 in Books > Business & Money > Insurance > Life #343 in Books > Law > Estate Planning > Estates & Trusts

[Download to continue reading...](#)

INSURANCE: The Ultimate How-To Guide on Deciding What Insurance Is Right for You (Insurance, Insurance policies, AIG story, Risk Management, Coverage, Life insurance, Book 1) New Life Insurance Investment Advisor: Achieving Financial Security for You and your Family Through Today's Insurance Products The Essential Advisor: Building Value in the Investor-Advisor Relationship Car insurance book: A Complete Guide to Car insurance (Auto insurance book, Understanding your car insurance) Life Insurance Made Easy: A Quick Guide - Whole Life Insurance Policy and Term Life Insurance Coverage Questions Answered The Advisor's Guide to Life Insurance 5 Things You Can Do Right Now to Lower Your Auto Insurance Premium: Making Sense of Insurance (Making Sense of Insurance Blog Post Book 3) Life Insurance Sales Success Formula: A Comprehensive Guide to Building a Successful Life Insurance Sales Career Money. Wealth. Life Insurance.: How the Wealthy Use Life Insurance as a Tax-Free Personal Bank to Supercharge Their Savings The Digital Life Insurance Agent: How to Market Life Insurance Online

and Sell Over the Phone Questions and Answers on Life Insurance: The Life Insurance Toolbook
Life Insurance Sales Ammo: What To Say In Every Life Insurance Sales Situation The Advisor Playbook: Regain liberation and order in your personal and professional life What's Your Business Worth? The entrepreneur and advisor's guide to discovering, monitoring, and optimizing business valuation The New Wealth Management: The Financial Advisor's Guide to Managing and Investing Client Assets Wealth Management: The Financial Advisor's Guide to Investing and Managing Client Assets The New Wealth Management: The Financial Advisor's Guide to Managing and Investing Client Assets (CFA Institute Investment Series) The Advisor's Guide to Annuities, 4th Edition The Great Retirement Hoax: An Indictment of Universal Life Insurance (Traditional & Indexed), the Insurance Companies That Offer Them, and the Sa Multiple Mini Interview (MMI) for the Mind (Advisor Prep Series)

[Dmca](#)